

MANAGED VMWARE CLOUD

This fully managed service provides comprehensive configuration, management, administration and support of private, hybrid or public VMware environments built on premium Dell servers.

KEY FEATURES

- **Managed VM Migration**
 - Physical-to-virtual and virtual-to-virtual migrations are handled with minimal downtime and full transaction integrity
- **Native VMware Management Console**
 - Your cloud admins have direct access to the VMware interface they already know: VMware vCenter or VMware vCloud Director
- **Enterprise-Grade Architecture**
 - Standard Configurations: 99.95% uptime SLAs for cloud network, server, data storage, and cloud portal
 - High Availability Configurations: 99.99% uptime SLAs for cloud network, server, data storage, and cloud portal
 - Seamless scalability across network, memory, compute and storage
- **Compute, Storage, & Network**
 - Dell- and SuperMicro-based compute
 - Nimble-based SAN and Cloudian-based object storage with Amazon S3 compatibility
 - VMware, Juniper, and Ciena-based networking
- **Security, Monitoring, & Management**
 - Native VMware security augmented with redundant firewalls
 - 24x7 monitoring by Summit's Service Desk
 - 24x7 management by Summit's VMware-certified cloud architects
- **Connectivity**
 - Direct connectivity between Summit's Managed Clouds and existing VMware deployments via a global, native IPv4/IPv6 network
 - Direct, secure and performant connectivity available to all public cloud platforms

“It’s cliché to say we can now focus only on our work, on our applications, and research — but we can, and we do.”

CONTEXT ANALYTICS



KEY BENEFITS

- **Optimized IT Investment**
 - No capital expense outlays
 - Reduced acquisition and ongoing management costs
 - Unmatched flexibility to expand and contract server and system licensing
 - Immediate ROI via comprehensive, custom environment delivery in hours or days vs. weeks or months
- **Strategic IT Focus**
 - Your existing IT staff can focus on higher-order-projects — applications and your business — not infrastructure
- **Advisory Support**
 - Get advice from experienced VMware-certified cloud architects so you're certain you have the cloud you need for today and tomorrow
- **24x7x365 Service Desk Support**
 - Expert support is provided around the clock at no extra cost
- **Business Continuity and Disaster (BC/DR) Recovery Planning**
 - We work with your team to determine how to best address your BC/DR requirements with our backup, replication, and disaster recovery solutions

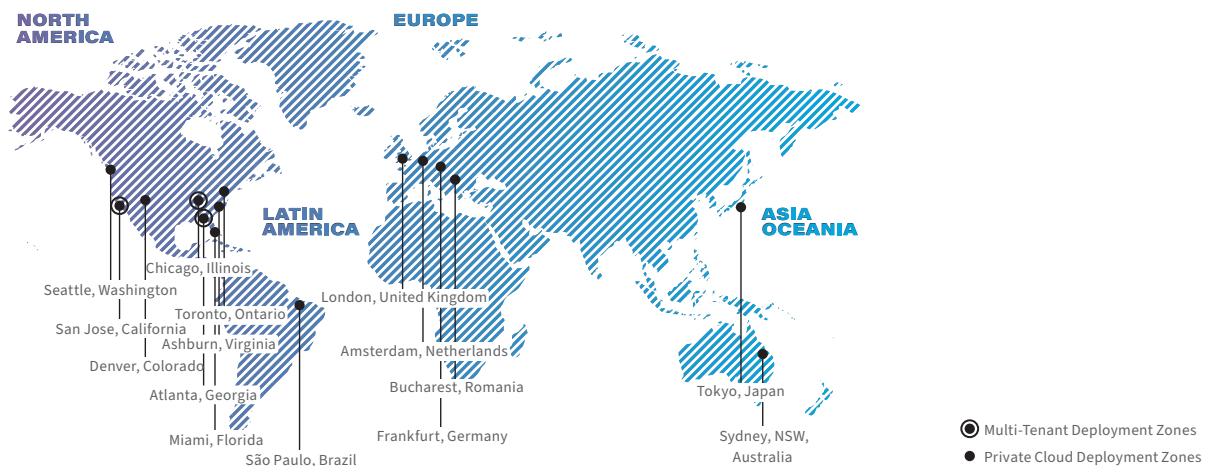
INVESTMENT FLEXIBILITY

Your business and technology needs will change over time. That's why Summit is proud to let all customers shift their spend between Summit services — dollar for dollar — without any fees.

WE ARE NOT ONE-SIZE-FITS-ALL

Every Summit Managed VMware Cloud is configured specifically for your business. Whether that's a public, private, or hybrid architecture, we'll work with you to build the best possible solution. We provide clear and concise pricing so there are no surprises.

MANAGED VMWARE CLOUDS CAN BE DEPLOYED ACROSS SUMMIT'S GLOBAL DATA CENTER LOCATIONS:



Every organization has different expectations of and requirements for their cloud. Summit's VMware clouds deliver. Visit SummitHQ.com to learn more.